



ELECTRO INDUSTRIES, INC.
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ELECTRO-LINE

November 2004

Providing Comfort Through Efficient Energy Solutions

2005 Factory Product School January 17-19, 2005

LOCATION:

Monticello Community Center
 505 Walnut Street
 Monticello, MN 55362
 763.295.2954

(3 blocks north of Main, 1 block west of Highway 25)

This 1, 2, or 3-day product school will go into application and technical troubleshooting of our main products. Radiant tubing application, boiler model and sizing, TS series boilers, boiler hookup, new zone controls, and troubleshooting of both standard and WarmFlo boilers will be a primary portion of the day. Other primary forced air products covered will be the WarmFlo Electro-Mate, standard Electro-Mate, and Air Make-Up heaters.

This year the 1st afternoon session also includes a Continued Ed 2-hour credit opportunity.

See inside for complete agenda.

This is our best attended and most in-depth class of the year. We strongly recommend signing up early to reserve your spot for training.

RESERVE YOUR SPOT TODAY!

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Jacket Promotion

Purchase one of the new EB-C-** boilers or five pieces of heating equipment each in excess of \$400 and receive a jacket. This offer is valid November 1st through December 31st - request XL006 for complete information.



www.electromn.com

In an effort to have as much information as possible available to you, our valued customer, we are continuing the process of upgrading our Web site.

Page 3 of this newsletter gives a general overview of our Web site and also links to new and updated pages that may be of interest to you.

We welcome any suggestions as we strive to provide a site that is user-friendly and gives you access to the sales and technical information needed for all your electric energy applications.

Xcel Energy Off-Peak Rates

Typically not being promoted, but still available, Xcel still has limited off-peak (2.6¢) or interruptible (3.4¢). The 2.6¢ rate has very short charge time, but radiant floor tubes in 8” sand bed work excellent. The 3.4¢ may also be called “backup relief”.

Request Xcel Energy marketing sheet CSS#1331 or call Electro for a copy.

ELECTRO INDUSTRIES'

FACTORY PRODUCT SCHOOL

MON, TUES, & WED, JANUARY 17-19, 2005

Location: Monticello Community Center
505 Walnut St, Monticello, MN

Cost: \$120 – All events \$80 – Tues & Wed
\$60 – One day \$50 – Mon only

Agenda – Monday, January 17th – Continued Ed, 2 hours credit

Energy Comparison, CT-01
Radiant Heat Concepts, EB-02
Zoning Concept & Concerns, EB-03
Comparing Electric Boiler Features, EB-04
HP Control Wiring & Thermostat Theory, HP-01
Airflow Concepts & Principles, CT-02A
WarmFlo Controller 101, WF-01

Agenda – Tuesday, January 18th – Hydronics Emphasis

Brief Review of Forced Air Hardware
Brief Review of all Hydronic Hardware
WarmFlo Concept, Review
Installation/Serviceing – Mini-Boiler & TS Series Boiler
Brief Look at Zoning Concerns
Zone & Slab Stat Installations, includes Dual Temperature Option, etc.
Q & A, Review AM Sessions
Underfloor Tube Placement & Spacing
Radiant Design, Software Demonstration – Wright Soft
Troubleshooting Previous Model Boilers

Agenda – Wednesday, January 19th – Forced Air

Examples of Successful Customer Programs & Promotion Ideas
Review, Energy Comparison
Plenum Heater Application & Installation
WarmFlo Setup & Analyzer
Electro-Mate & WarmFlo Wiring
Two-Stage Heat Pump Interface
Make-Up Air
Combination Heating System Design

SEE OUR WEB SITE FOR REGISTRATION FORM

RSVP to Electro required by January 12th, Noon



www.electromn.com

HOME PAGE

- Added three new links:
- Technical Helps - all previous Electro Technical Helps emails
 - Field Service Bulletins - a summary of recent Field Service Bulletins
 - Electro-Line - previous Electro-Line newsletters
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RESIDENTIAL PRODUCTS

This area has information regarding products for residential applications - radiant Electro-Boilers, Electro-Mate plenum heaters, Dual Energy Furnace and more . . .

New/updated links:

- Tube Placement & Spacing http://www.electromn.com/gen/tube_place.htm
- Slab Thermostat Concept http://www.electromn.com/gen/stat_concept.htm
- Two Temperature Zone Control http://www.electromn.com/gen/two_temp.htm



COMMERCIAL PRODUCTS

This area has information regarding products for commercial applications - electric Air Make-Up heaters, Demand Controller, Energy Monitoring and more . . .

New/updated links:

- Energy Monitor Submetering Options <http://www.electromn.com/gen/meter.htm>
- Campus Energy Monitoring & Load Control http://www.electromn.com/com/html/campus_ener_mon.htm



ELECTRIC UTILITY

This area has information regarding support for the electric utility industry - product sales, product technical, technical training and more . . .

New/updated links:

- Available Literature <http://www.electromn.com/gen/sales.htm>
- Training Schedule <http://www.electromn.com/schedule.htm>



DEALER SUPPORT

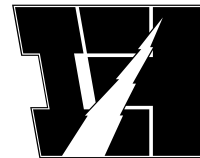
This area has information regarding support for our distributors and contractors - product sales, product technical, technical training and more . . .

New/updated links:

- Available Literature <http://www.electromn.com/gen/sales.htm>
- Training Schedule <http://www.electromn.com/schedule.htm>

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Free Jacket!!



When you purchase either:

One of the new large
TS Series
boilers (EB-C-**)

or

Five pieces of heating
equipment



SEE INSIDE FOR DETAILS